



**ARTICULATION AGREEMENT
LINCOLN UNIVERSITY COLLEGE &
INTERNATIONAL AMERICAN
UNIVERSITY**



LINCOLN UNIVERSITY COLLEGE (hereinafter **LUC**), with its principal place of business at Petaling Jaya, Malaysia was established in the year 2002 as Lincoln College (LC) and later upgraded to Lincoln University College in the year 2011. Lincoln University College is one of the premier private institutions of higher education approved by the Ministry of Higher Education and Malaysian Qualifications Agency (MQA- National Accreditation Board). The University College is also crowned with 5 Star ranking by the Ministry of Higher Education, Malaysia in 2017.

INTERNATIONAL AMERICAN UNIVERSITY (hereinafter **IAU**), with its principal place of business at 3440 Wilshire Blvd., 10th Fl, Suite 1000, Los Angeles, CA 90010, U.S.A. IAU is Approved by the State of California Bureau for Private Postsecondary Education (BPPE), Certified by the Student and Exchange Visitor Program (SEVP), and a member is a member of the Transnational Association of Christian Colleges and Schools (TRACS). TRACS is recognized by the United States Department of Education, the Council for Higher Education Accreditation, and the International Network for Quality Assurance Agencies in Higher Education (INQAAHE).

This purpose of this agreement is to affirm that IAU accepts **LUC's** BBA and MBA credits for acceptance into IAU's BBA and MBA degree program, respectively, and will allow maximum transfer credit based on the sample Program Completion Plan (PCP). Additionally, IAU will accept LUC's BBA degree for admissions into the IAU MBA degree program. Likewise, **LUC** will accept IAU's credits for transfer or admissions into **LUC** degree programs.

Effective 6/1/2020 until written notice is given by both parties to terminate this articulation.

LUC

**Prof. Dr. Amiya Bhaumik
President**

Signature / Date 29/05/2020

IAU

Ryan Doan, CEO

Signature / Date 29/05/2020

IAU | PROGRAM COMPLETION PLAN (PCP)
BACHELOR IN BUSINESS ADMINISTRATION (B.B.A.)

APPLICANT		
First Name	Middle Name	Last Name
«first_name»	«middle_name»	«last_name»

GENERAL EDUCATION MODULE COMMUNICATION & ENGLISH (5 Courses / 15 Units)						
Course Code and Course Title	Units	Source	Lincoln	Units	Credit	
1 COM 100 Intro to Mass Communication	3.0	LUC	BBA 1143 English for Professional Purposes	3.0	Transfer Credit	
2 COM 200 Public Speaking	3.0	LUC	BBA 2533 Public Speaking	3.0	Transfer Credit	
3 ENG 100 English Composition	3.0	LUC	BBA 113 Business English I	3.0	Transfer Credit	
4 ENG 200 World Literature I	3.0	LUC	BBA 1253 Business English II	3.0	Transfer Credit	
5 ENG 300 Critical Thinking	3.0			3.0	To Do	

GENERAL EDUCATION MODULE SOCIAL SCIENCES (3 Courses / 9 Units)						
Course Code and Course Title	Units	Source	Course Description	Units	Credit	
1 POL 100 Introduction to Political Science	3.0			3.0	To Do	
2 PSY 100 Introduction to Psychology	3.0	LUC	BBA 3863 Psychology	3.0	Transfer Credit	
3 SOC 100 Introduction to Sociology	3.0			3.0	To Do	

GENERAL EDUCATION MODULE MATH & SCIENCES (4 Courses / 12 Units)						
Course Code and Course Title	Units	Source	Course Description	Units	Credit	
1 BUS 150 Business Math	3.0			3.0	To Do	
2 ENV 100 Introduction to Environmental Science	3.0			3.0	To Do	
3 INT 100 Introduction to Information Technology	3.0	LUC	BBA 113 Business English	3.0	Transfer Credit	
4 INT 150 Computer Applications	3.0	LUC	BBA Internet Fundamental Applications	3.0	Transfer Credit	

GENERAL EDUCATION MODULE RELIGIOUS STUDIES (Select 3 Courses / 9 Units)						
Course Code and Course Title	Units	Source	Course Description	Units	Credit	
1 REL 100 Introduction to Religion	3.0			3.0	To Do	
2 REL 110 Introduction to the Bible	3.0			3.0	To Do	
3 REL 200 Religions of the World	3.0			3.0	To Do	
4 REL 300 The Old Testament	3.0			3.0	To Do	
5 REL 310 The New Testament	3.0			3.0	To Do	
6 REL 320 The Gospels	3.0			3.0	To Do	

CORE MODULE (14 Courses / 42 Units)						
Course Code and Course Title	Units	Source	Course Description	Units	Credit	
1 ACC 100 Principles of Financial Accounting	3.0	LUC	BBA 1123 Introduction to Accounting	3.0	Transfer Credit	
2 ACC 200 Principles of Managerial Accounting	3.0			3.0	To Do	
3 BUS 100 Introduction to Business	3.0	LUC	BA 1323 Business Organization	3.0	Transfer Credit	
4 BUS 300 Business Ethics	3.0	LUC	BBA 2543 Business Ethics	3.0	Transfer Credit	
5 BUS 310 Business Law	3.0	LUC	BBA 1333 Business Law	3.0	Transfer Credit	
6 BUS 400 Business Strategy and Policy	3.0	LUC	BBA3763 Strategic Management	3.0	Transfer Credit	
7 ECN 200 Introduction to Microeconomics	3.0	LUC	BBA 2413 Microeconomics	3.0	Transfer Credit	
8 ECN 210 Introduction to Macroeconomics	3.0	LUC	BBA 2623 Macroeconomics	3.0	Transfer Credit	
9 ECN 300 Money and Banking	3.0			3.0	To Do	
10 FIN 300 Fundamentals of Finance	3.0	LUC	BBA 2433 Introduction to Financial Accounting	3.0	Transfer Credit	
11 MGT 300 Principles of Management	3.0	LUC	BBA 1153 Principles of Management	3.0	Transfer Credit	
12 MGT 320 Organizational Theory and Behavior	3.0	LUC	BBA 2663 Organizational Behavior	3.0	Transfer Credit	
13 MGT 400 Operations Management	3.0	LUC	BBA 3713 Production & Operations Mgt	3.0	Transfer Credit	
14 MKT 300 Marketing	3.0	LUC	BBA 1223 Principles of Marketing	3.0	Transfer Credit	

GENERAL ELECTIVE MODULE (11 Courses / 33 Units)						
Course Code and Course Title	Source	Course Description	Units	Credit		
1 ELC 1 Elective 1	LUC	BBA 1213 Human Resources Management	3.0	Transfer Credit		
2 ELC 2 Elective 2	LUC	BBA 3743 Marketing Management	3.0	Transfer Credit		
3 ELC 3 Elective 3	LUC	BBA 1243 Entrepreneurship	3.0	Transfer Credit		
4 ELC 4 Elective 4	LUC	BBA 2423 Project Management	3.0	Transfer Credit		
5 ELC 5 Elective 5	LUC	BBA 2443 Consumer Behavior	3.0	Transfer Credit		
6 ELC 6 Elective 6	LUC	BBA 2513 E-Commerce	3.0	Transfer Credit		

7	ELC 7 Elective 7	LUC	BBA 1313 Leadership and Human Relations	3.0	Transfer Credit
8	ELC 8 Elective 8	LUC	BBA 2443 Consumer Behavior	3.0	Transfer Credit
9	ELC 9 Elective 9	LUC	BBA 2523 Logistics and Supply Chain Mgt	3.0	Transfer Credit
10	ELC 10 Elective 10	LUC	BBA 3723 Retail Management	3.0	Transfer Credit
11	ELC 11 Elective 11	LUC	BBA 3853 Multinational Enterprise	3.0	Transfer Credit

MANDATORY INTERSHIPS			
Course	Credit	Course	Credit
Internship I	To Do	Internship II	To Do

NOTES

IAU | PROGRAM COMPLETION PLAN (PCP)
MASTER OF BUSINESS ADMINISTRATION (M.B.A.)

APPLICANT		
First Name	Middle Name	Last Name
«first_name»	«middle_name»	«last_name»

CORE MODULE (8 Courses / 24 Units)						
Course Code and Course Title	Units	Source	Course Description	Units	Credit	
1 BUS530 Management Information Systems	3.0	Lincoln University	MGT 507 Information Systems Management	3.0	Transfer Credit	
2 BUS540 Business Law for Managers	3.0			3.0	To Do	
3 BUS590 Business Strategy	3.0	Lincoln University	MGT 510 Strategic Management	3.0	Transfer Credit	
4 ECN500 Managerial Economics	3.0	Lincoln University	ECO 501 Business Economics	3.0	Transfer Credit	
5 FIN500 Financial Management	3.0	Lincoln University	ACC Business Accounting and Finance	3.0	Transfer Credit	
6 MGT500 Organizational Behavior & Leadership	3.0	Lincoln University	ORG 501 Organizational Behavior	3.0	Transfer Credit	
7 MGT510 Human Resource Management	3.0	Lincoln University	HRM 501 Human Resources Management	3.0	Transfer Credit	
8 MKT500 Marketing Management	3.0	Lincoln University	MKT 501 Marketing Management	3.0	Transfer Credit	

ELECTIVE MODULE (3 Courses / 9 Units)					
Course Code and Course Title	Source	Course Description	Units	Credit	
1 ELC 1 Elective 1	Lincoln University	MGT 508 Operations Management	3.0	Transfer Credit	
2 ELC 2 Elective 2	Lincoln University	MGT 505 International Business	3.0	Transfer Credit	
3 ELC 3 Elective 3	Lincoln University	MGT 506 Leadership & Organizational Effectiveness	3.0	Transfer Credit	

CAPSTONE MODULE (1 Course / 3 Units)					
Course Code and Course Title	Units	Source	Course Description	Units	Credit
1 BUS700 MBA Capstone	3.0			3.0	To Do

MANDATORY INTERSHIPS			
Course	Credit	Course	Credit
Internship I	To Do	Internship II	To Do

NOTES

When enrolling in courses throughout your entire program, only refer to this PCP report for required courses. Do not refer to the current website or catalog, as those sources may not reflect your custom degree plan at the time of enrollment.

The award of the above transfer credits is **CONDITIONAL** upon receipt and review of the official school transcript(s).

End of PCP Report for «first_name» «middle_name» «last_name»

Date: 5/29/2020

Evaluated by:



Md Osman, B.B.A.

Registrar/ PDSO

Office of the Registrar